

## LOOK OVER THE CITY'S BUSINESS DIRECTORY.

**G. W. LOVAN,**  
Physician and Surgeon.  
OFFICE OVER BANK OF  
HOPKINSVILLE.  
HOPKINSVILLE, KY.  
Phones:--Office 134-3.  
Residence 385.

**F. J. MITCHELL,**  
UNDERTAKER AND EMBALMER.  
**I. D. HUMBLE,**  
For CHEAPEST FURNITURE in Town,  
COME AND SEE.

**FURNITURE,**  
Carpets and Stoves  
Sold on Terms to Suit You.  
**H. A. KEACH & CO.,**  
NINTH STREET.

**USE**  
**Eagle Patent Flour.**  
MADE BY  
**ACME MILLS CO**  
And Sold by all Grocers.

### PROFESSIONAL CARDS.

**WALTER KNIGHT,**  
Attorney-at-Law.  
Special attention given to Collection  
of Claims.  
Sargent Building Near Court House.

**H. H. HARVEY,**  
LAWYER.  
Office in Canster Building, Sixth Street Near  
Court House.  
Will Practice in all Courts of Com-  
monwealth.  
Special attention given to the En-  
forcement of all just claims.

**DR. A. H. TUNKS,**  
DENTIST.  
114 SOUTH MAIN STREET.  
PHONE 168-2.  
TWO DOORS ABOVE FRANKEL'S  
DRY GOODS STORE.  
HOPKINSVILLE, KY.

**C. H. TANDY,**  
DENTIST.  
Office over Kelly's jewelry store.  
HOPKINSVILLE, KY.

Jas. I. Landes, Jas. B. Allensworth,  
**LANDS & ALLENSWORTH,**  
Attorneys-in-Law.  
Office in McDaniel building, near Court House.  
Will practice in all the courts and supreme  
court. Special attention to collections.

**HENRY E. HOLTON,**  
ATTORNEY AT LAW.  
Office Court Square.  
Hopkinsville, Ky.


**JEFFERSON MOORE,**  
Attorney-at-Law.  
Hopkinsville,  
Ky.  
Hopper Building.

**Hampton Fox,**  
Attorney-at-Law  
AND  
Teacher of Shorthand,  
HOPKINSVILLE, KENTUCKY.

**William Yates,**  
Up-to-Date Barber Shop.  
NINTH STREET, NEAR L. & N. DEPOT,  
HOPKINSVILLE, KENTUCKY

**W. W. GRAY,**  
Tonsonian Artist,  
West Seventh Street, Elb Building.  
Clean towels and everything fresh.  
Give us a call.

## Texas Rates Are Lowered



Round trip tickets to points in Texas, Arkansas, Louisiana, Indian Territory and Oklahoma, will be sold by the Cotton Belt, on the first and third Tuesdays of each month, at about half of the usual rates. Three weeks return limit. Stop overs allowed on going trip.

Tell us where you want to go, and we will tell you the exact cost of a ticket and send you a complete schedule for your trip. If you are anxious to secure a better place to locate, we will also send you our handsome illustrated booklet "Homes in the Southwest," and "Through Texas With a Camera."

**L. O. SCHAEFER,** Traveling Passenger Agent, Cincinnati, O.  
**E. W. LABEAUME,** Gen. Pass. & Ticket Agent, St. Louis, Mo.

**LOW RATES TO TEXAS.**

## Look Out for a Chill.

However slight, at this time of year and in this climate, it is a forerunner of Malaria. A disposition to yawn and all tired out feeling comes even before the chill.

# Herbine

Kills the Malaria germ in its very first stages, or cures the disease at any stage. There are no narcotic poisons in it—a purely natural remedy and absolutely harmless. At druggists, 50 cents per bottle.

For sale by R. C. Hardwick, Hopkinsville, Ky.

THE BEST IS THE CHEAPEST

## Dryden and Stratton Business College

ESTABLISHED 1864.

Seven experienced teachers, each one a specialist in his line. We are now in our new home, N. E. Cor. Second and Walnut streets. The finest and best arranged school building in the South. Visitors always welcome. School open all year. Students can enter at any time. Business houses supplied with competent book-keepers, stenographers, shipping clerks and bill clerks, or telegraph operators, free of charge to either party.

### THE WISE MERCHANT.

Does Not Sell You an Article That You Do Not Want.

"When I was a young fellow, making my first essay as a retail salesman," said a successful Broadway business man, to a New York Herald reporter, "the proprietor of the store used to give me a good deal of good advice, and some that wasn't so good. But it was all kindly meant, and I took it, using my own judgment as to how much of some of it I could do better without. One of his standbys was: 'Any kind of a clerk can sell goods to a customer when he wants them; it is only a skilled clerk who can sell a customer what he doesn't want.' Now that looks all right in theory and a good many business men still hold that it is sound, and instruct their clerks to follow it.

"But I do not, nor do I think it is good business. Of course, if a clerk can sell a customer something for two dollars, say, when the customer wanted something in the same line for a dollar and a half, that shows the clerk to have the proper qualifications, provided the customer finds the two dollar grade so much better than the cheaper that he is more than satisfied, as he will be in the majority of instances.

"But take it the other way. A customer wants a hat or a piece of goods or a certain kind of shoes, or something else in which his personal taste and feeling are paramount. The clerk can't show just what is wanted, though he may know that it can be had somewhere, and he proceeds to prove to the customer that the goods the clerk can show are the latest in style and are popular and all that, and finally persuades the customer to buy what he didn't want. He has made his sale all right and has shown his skill thus far, but what of the customer? When he gets the article home and puts it on he doesn't like it any more than he did when he had his mind set on what he did like, and, in addition, he doesn't like the clerk for persuading him to get something he didn't want, and he doesn't like the house that employs such a clerk, and the result is that possibly a very good and permanent customer is lost for the sake of a single sale of two or three or five dollars.

"No, siree, I don't have it in my place. I instruct my clerks first of all, to please a customer. If he can't be pleased any other way than by sending him off to some other concern that does have what he wants, he is sent there, and he is told where he can have the best chance to find what he wants. If he is satisfied there, he doesn't forget the courtesy my clerk extended to him when he was in need, and all the chances are that I will get a lot more of his future trade than the man does to whom my clerk sent him.

"I never try to instruct my customers in what they want unless they show plainly that they do not know, or are so undecided that my knowledge is of value to them and they appreciate the advice I may be able to give."

### ORIGIN OF ONION'S FLAVOR.

Sulphur Gives It Its Character and Medicinal Qualities.

It is sulphur that gives the onion its germ-killing property and makes the bulb so very useful as a medicinal agent at all times, but especially in the spring, which used to be, and still is in many places, the season for taking the brimstone and treacle in old-fashioned houses before sulphur tablets came into vogue. Now, sulphur, when united to hydrogen—one of the gases of water—forms sulphuretted hydrogen, and then becomes a foul-smelling compound. The onion, being so juicy, has a very large percentage of water in its tissues, and this, combining with the sulphur, forms the strongly scented and offensive substance called sulphuretted allyle, which is found in all alliums.

This sulphuretted allyle mingles more especially with the volatile or aromatic oil of the onion. It is identical with the maledorant principle found in asafoetida, which is the symbol of almost all smells that are nasty.

The horse radish—so much liked with roast beef for its keen and biting property—and the ordinary mustard of our tables, both owe their strongly stimulative properties to this same sulphuretted allyle, which gives them heat and acridity, but not an offensive smell, owing to the different arrangements of the atoms of their volatile oils.—Anaconda Standard.

Where Coffee Pays No Tax.

Holland is the only country in Europe that admits coffee free of duty.

# "Watch Us Grow."

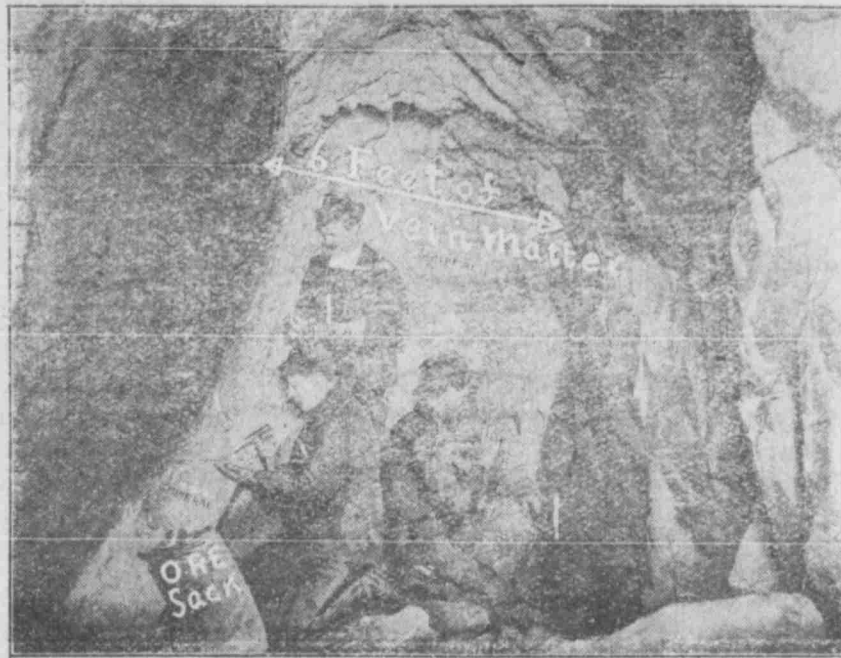
## WHY? BECAUSE

The Consolidated Alpine in 90 days will be on a self-sustaining basis, the last stage before entering the dividend list.

The Consolidated Alpine is actively developing a mineral estate of 25 lode claims, or 130 acres in rich Clear Creek County, the oldest and best proven district in the state of Colorado.

The Consolidated Alpine veins are true fissures between well defined granite walls, assuring permanency of the rich mineral deposits.

The Consolidated Alpine values on the surface and at the bottom of shaft where vein is 8 ft. wide, proves that with depth the ore body gets richer, as well as larger.



Breast of West Second Second Level 6 inches of Smelting Ore and 5 1/2 Feet of High Grade Mill Dirt.

Alpine Located in Center of a Great Gold Field—Dr. W. H. Gilbert tells of a Recent Visit to the Property in Which so Many People Have a Financial Interest.

Dr. Will Gilbert has returned from a trip through the West where he inspected the property of the Consolidated Alpine Gold & Silver Mining Co. Dr. Gilbert is one of the heavy stockholders in the company. When seen by a Journal-News representative and asked as to the prospects of the company, Dr. Gilbert said:

"You are asking a question asked by a great many people in Evansville and the surrounding country. The Consolidated Alpine gold and silver mine is located on Alps mountain in the famous Clear Creek district, in the great gold producing State of Colorado. We are midway between Georgetown and Idaho Springs. People who have made the loop trip on the Colorado Southern railroad, pass by our mine. In our immediate neighborhood are some of the greatest gold mines in the world, among which may be mentioned the Lamartine, Freland, Freland Extension, American Sisters, Gum Tree, Mattie, Fraction, Newton, Eclipse, Ouida, Bruce, Wallace, Stanley, Lord Byron, Donaldson, and a score of others whose production runs up into the hundreds of thousands.

"The Alps itself is located directly in the midst of these valuable properties. Since we acquired the property, extensive improvements have been made. The old shaft house destroyed by fire just before we assumed charge has been replaced by a modern substantial building, a boarding and bunk house for the miners, and an ore house for the storing and sorting of ores erected. A plant of machinery capable of going a depth of a thousand feet with ease, is in constant operation, and during my visit there we purchased and it is now being installed, a six drill double steam actuated Norfolk air compressor of the latest model. We also installed two of Loyer's latest water model rock drills. These ingenious machines require less air and as a consequence less fuel for consumption, and through the center of the steel drill a small current of water is constantly flowing into the drill hole, and as a consequence there is absolutely no dust in the mine. The lives of the men operating these machines are prolonged, and during the hours they work the air is not heavily laden with fine particles of dust.

"It is a wonderful sight to see one of those monsters eating its way into the solid granite. There is a sort of fascination about watching them, they seem to be almost human and remind one of some strong-jawed demon in an angry mood. With compressed air as a motive power, driving our machine drills we will be able to break about 150 feet of ground a month, where by hand we are now breaking about thirty-five through solid granite, which comprises the walls of the vein.

"The showing in the mine is fine, better than we could expect for the small amount of depth attained. We are now about 300 feet and the vein is wider and the values it carries are richer at that depth than any part of the mine.

"In the third east level we have about thirty feet to go before we reach a vein which crosses the Alps' vein and which crossing formed the body of ore in the second level east, and from which the original owners removed \$41,000 worth of silver. Had these old fellows in years gone by known that the ore carried gold, copper and lead, in addition to its silver values their profits from that ore level would have been in the neighborhood of \$100,000.

"The famous Lamartine mine which adjoins ours, at the same depth did not have as good a showing as we have at the present time, and they are now shipping \$5,000 worth of ore a day, have \$12,000,000 worth of ore locked out and in sight, and it is said they recently refused an offer by an English syndicate of \$25,000,000.

"In a conversation I had with the general manager of the Lamartine, I was told that without doubt, we had an extension of the Lamartine vein, and that with depth we would prove up a Lamartine No. 2. The foreman in the night shift of the Alps was for years a miner in the Lamartine. He says we have a greater mine than the Lamartine, and to back up his assertion, is buying all the stock he possibly can and has his monthly wages tied up for the next four months in buying Alps stock.

"The Alps is all right, she has there beyond a doubt and it's up to us to sell enough stock to provide sufficient funds to develop the property. The company is in good shape financially and the property is in excellent condition physically, and when enough ground has been opened up to insure a steady production, dividends will be declared."—Evansville Journal-News, Sept. 5.

The Consolidated Alpine is a Safe, Legitimate Business Proposition that Will Make Money for all Concerned. It Seeks Only Legitimate Investors. Address all Communications to

**THE CONSOLIDATED ALPINE,**  
W. H. Gilbert, M. D., Secretary, Evansville, Ind.

**WALTER F. GARNETT & CO.,**  
Resident Agents, Hopkinsville, Ky.

## SUBSCRIBE FOR THE KENTUCKIAN

At \$2.00 a Year and You  
Get 40 Votes in the Great Voting  
Contest, Deciding the Most  
Popular Lady in Christian County,  
Who Will Receive

# A \$100 PREMIUM!

The Voting is Now Going on and Will Continue Until December 29,  
When the Premium will be given to the Lady receiving the  
Highest Number of Votes.

SEE FULL PARTICULARS ON ANOTHER PAGE.